

	2011			2012			2013			2014			2015			2016		
All 7(A)	\$	11,667,505,400		\$	6,384,442,300		\$	7,823,419,100		\$	7,737,501,400		\$	9,726,828,900		\$	10,477,603,700	
Ethnicity																		
All Minority	\$	2,895,620,100	25%	\$	1,600,640,200	25%	\$	2,109,661,000	27%	\$	2,222,304,400	29%	\$	2,739,665,300	28%	\$	3,083,359,100	29%
AMERICAN INDIAN	\$	52,283,900	0%	\$	30,343,300	0%	\$	35,469,800	0%	\$	28,683,000	0%	\$	58,997,300	1%	\$	56,455,500	1%
ASIAN OR PACIFI	\$	2,206,034,100	19%	\$	1,170,649,500	18%	\$	1,564,676,400	20%	\$	1,653,419,400	21%	\$	1,941,034,300	20%	\$	2,255,105,900	22%
BLACK	\$	199,870,000	2%	\$	98,394,000	2%	\$	133,190,200	2%	\$	154,141,100	2%	\$	184,993,800	2%	\$	205,833,500	2%
ESKIMO OR ALEUT	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
HISPANIC	\$	437,432,100	4%	\$	301,253,400	5%	\$	375,224,600	5%	\$	384,765,900	5%	\$	554,639,900	6%	\$	565,964,200	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	1,100,000	0%	\$	1,295,000	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	981,055,400	8%	\$	629,742,600	10%	\$	928,769,300	12%	\$	1,144,296,900	15%	\$	1,286,845,600	13%	\$	1,418,139,600	14%
WHITE	\$	7,790,829,900	67%	\$	4,154,059,500	65%	\$	4,784,988,800	61%	\$	4,370,900,100	56%	\$	5,700,318,000	59%	\$	5,976,105,000	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,811,757,400	16%	\$	1,071,573,200	17%	\$	1,252,188,300	16%	\$	1,299,963,300	17%	\$	1,574,957,400	16%	\$	1,713,944,400	16%
Female Owned more than 50%	\$	1,351,907,600	12%	\$	785,419,800	12%	\$	1,015,570,300	13%	\$	959,386,400	12%	\$	1,231,499,300	13%	\$	1,517,715,000	14%
Male Owned	\$	8,503,840,400	73%	\$	4,527,449,300	71%	\$	5,555,660,500	71%	\$	5,478,151,700	71%	\$	6,920,372,200	71%	\$	7,245,944,300	69%
Veteran	\$	556,154,600	5%	\$	273,726,300	4%	\$	272,770,700	3%	\$	268,770,800	3%	\$	491,764,600	5%	\$	521,583,800	5%
Hub, LMI, or EZEC	\$	4,681,776,500	40%	\$	2,540,347,400	40%	\$	2,931,817,200	37%	\$	2,991,063,400	39%	\$	3,341,636,300	34%	\$	-	0%
EXISTING BUSINESS	\$	8,891,885,800	76%	\$	4,665,569,500	73%	\$	5,799,751,800	74%	\$	5,537,298,400	72%	\$	6,522,659,000	67%	\$	6,653,139,400	63%
NEW BUSINESS	\$	2,700,144,900	23%	\$	1,710,699,100	27%	\$	2,013,751,300	26%	\$	2,171,909,300	28%	\$	3,175,641,600	33%	\$	3,785,561,400	36%
Rural	\$	2,698,821,300	23%	\$	1,038,081,700	16%	\$	1,153,756,500	15%	\$	1,272,939,900	16%	\$	1,625,789,900	17%	\$	1,680,919,600	16%
Urban	\$	8,968,684,100	77%	\$	5,346,360,600	84%	\$	6,669,662,600	85%	\$	6,464,561,500	84%	\$	8,101,039,000	83%	\$	8,796,684,100	84%
Export	\$	488,332,900	4%	\$	351,480,300	6%	\$	490,649,300	6%	\$	541,062,300	7%	\$	573,471,900	6%	\$	539,841,800	5%
CAPLine	\$	71,011,300	1%	\$	153,988,300	2%	\$	260,532,800	3%	\$	184,669,100	2%	\$	217,051,000	2%	\$	139,947,700	1%
PLP	\$	6,673,966,200	57%	\$	3,326,580,400	52%	\$	4,266,326,500	55%	\$	4,514,587,200	58%	\$	5,980,464,800	61%	\$	6,614,072,000	63%
Express	\$	1,315,909,500	11%	\$	781,868,000	12%	\$	750,135,700	10%	\$	762,850,800	10%	\$	946,077,100	10%	\$	974,679,100	9%
\$150K and Under	\$	805,503,500	7%	\$	646,141,700	10%	\$	636,778,300	8%	\$	752,470,200	10%	\$	978,228,200	10%	\$	1,026,289,900	10%
>\$150K - \$350K	\$	1,277,596,300	11%	\$	912,939,200	14%	\$	997,634,200	13%	\$	924,201,000	12%	\$	1,124,654,600	12%	\$	1,220,017,700	12%
>\$350K - \$2M	\$	6,708,856,200	58%	\$	3,259,489,600	51%	\$	4,115,775,700	53%	\$	3,847,659,700	50%	\$	4,638,476,200	48%	\$	5,022,557,600	48%
>\$2M	\$	2,875,549,400	25%	\$	1,565,871,800	25%	\$	2,073,230,900	27%	\$	2,213,170,500	29%	\$	2,985,469,900	31%	\$	3,208,738,500	31%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	28,323		19,793		20,592		21,410		26,828		28,962	
Ethnicity												
All Minority	5,858	21%	4,307	22%	4,638	23%	5,085	24%	6,317	24%	7,452	26%
AMERICAN INDIAN	201	1%	168	1%	161	1%	169	1%	188	1%	190	1%
ASIAN OR PACIFI	3,304	12%	2,231	11%	2,574	13%	2,777	13%	3,344	12%	3,776	13%
BLACK	746	3%	509	3%	488	2%	612	3%	805	3%	1,050	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	1,607	6%	1,399	7%	1,414	7%	1,525	7%	1,980	7%	2,436	8%
MULTI-GROUP	-	0%	-	0%	1	0%	2	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,166	8%	1,786	9%	2,196	11%	2,566	12%	3,641	14%	3,616	12%
WHITE	20,299	72%	13,700	69%	13,758	67%	13,759	64%	16,870	63%	17,894	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4,162	15%	3,088	16%	3,258	16%	3,391	16%	3,838	14%	4,043	14%
Female Owned more than 50%	4,617	16%	3,214	16%	3,321	16%	3,470	16%	4,688	17%	5,332	18%
Male Owned	19,544	69%	13,491	68%	14,013	68%	14,549	68%	18,302	68%	19,587	68%
Veteran	1,790	6%	1,043	5%	1,019	5%	965	5%	1,282	5%	1,481	5%
Hub, LMI, or EZEC	10,757	38%	7,565	38%	7,724	38%	8,116	38%	9,084	34%	-	0%
EXISTING BUSINESS	20,174	71%	13,706	69%	14,224	69%	14,822	69%	17,967	67%	17,710	61%
NEW BUSINESS	7,973	28%	6,078	31%	6,351	31%	6,550	31%	8,811	33%	11,203	39%
Rural	6,347	22%	2,758	14%	2,733	13%	3,525	16%	4,231	16%	4,795	17%
Urban	21,976	78%	17,035	86%	17,859	87%	17,885	84%	22,597	84%	24,167	83%
Export	770	3%	657	3%	670	3%	698	3%	698	3%	598	2%
CAPLine	65	0%	193	1%	347	2%	248	1%	281	1%	202	1%
PLP	9,020	32%	5,320	27%	5,736	28%	5,124	24%	6,646	25%	7,549	26%
Express	12,370	44%	10,534	53%	9,751	47%	10,731	50%	13,732	51%	14,950	52%
\$150K and Under	14,587	52%	11,727	59%	11,145	54%	12,597	59%	16,065	60%	17,521	60%
>\$150K - \$350K	5,128	18%	3,637	18%	3,948	19%	3,580	17%	4,357	16%	4,608	16%
>\$350K - \$2M	7,688	27%	3,918	20%	4,833	23%	4,506	21%	5,439	20%	5,781	20%
>\$2M	920	3%	511	3%	666	3%	727	3%	967	4%	1,052	4%

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	2011		2012		2013		2014		2015		2016							
All 504	\$	2,274,696,000		\$	2,585,803,000		\$	2,442,881,000		\$	1,893,341,000		\$	1,881,363,000		\$	2,199,106,000	
Ethnicity																		
All Minority	\$	532,661,000	23%	\$	545,977,000	21%	\$	569,928,000	23%	\$	478,460,000	25%	\$	488,148,000	26%	\$	618,011,000	28%
AMERICAN INDIAN	\$	7,296,000	0%	\$	2,724,000	0%	\$	6,734,000	0%	\$	2,555,000	0%	\$	7,010,000	0%	\$	5,955,000	0%
ASIAN OR PACIFI	\$	369,085,000	16%	\$	379,641,000	15%	\$	421,991,000	17%	\$	333,251,000	18%	\$	322,120,000	17%	\$	446,902,000	20%
BLACK	\$	36,317,000	2%	\$	38,942,000	2%	\$	38,197,000	2%	\$	26,421,000	1%	\$	24,327,000	1%	\$	27,260,000	1%
HISPANIC	\$	119,963,000	5%	\$	124,670,000	5%	\$	103,006,000	4%	\$	116,233,000	6%	\$	134,691,000	7%	\$	137,894,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	144,089,000	6%	\$	139,373,000	5%	\$	185,451,000	8%	\$	144,681,000	8%	\$	161,653,000	9%	\$	174,555,000	8%
WHITE	\$	1,597,946,000	70%	\$	1,900,453,000	73%	\$	1,687,502,000	69%	\$	1,270,200,000	67%	\$	1,231,562,000	65%	\$	1,406,540,000	64%
Gender																		
Not Reported	\$	107,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	3,194,000	0%	\$	10,925,000	0%	\$	10,931,000	0%	\$	5,924,000	0%	\$	3,795,000	0%	\$	239,000	0%
Female Owned more than 50%	\$	298,045,000	13%	\$	281,576,000	11%	\$	317,386,000	13%	\$	222,246,000	12%	\$	251,983,000	13%	\$	289,637,000	13%
Male Owned	\$	1,973,350,000	87%	\$	2,293,302,000	89%	\$	2,114,564,000	87%	\$	1,665,171,000	88%	\$	1,625,585,000	86%	\$	1,909,230,000	87%
Veteran	\$	99,060,000	4%	\$	135,286,000	5%	\$	113,361,000	5%	\$	77,127,000	4%	\$	70,608,000	4%	\$	74,393,000	3%
Hub, LMI, or EZEC	\$	802,189,000	35%	\$	848,546,000	33%	\$	843,027,000	35%	\$	619,051,000	33%	\$	566,068,000	30%	\$	-	0%
EXISTING BUSINESS	\$	1,963,956,000	86%	\$	2,265,600,000	88%	\$	2,090,771,000	86%	\$	1,565,828,000	83%	\$	1,561,659,000	83%	\$	1,843,748,000	84%
NEW BUSINESS	\$	310,740,000	14%	\$	320,203,000	12%	\$	352,110,000	14%	\$	327,513,000	17%	\$	319,704,000	17%	\$	355,358,000	16%
Rural	\$	501,890,000	22%	\$	608,126,000	24%	\$	540,518,000	22%	\$	418,175,000	22%	\$	407,448,000	22%	\$	455,486,000	21%
Urban	\$	1,772,806,000	78%	\$	1,977,677,000	76%	\$	1,902,363,000	78%	\$	1,475,166,000	78%	\$	1,473,915,000	78%	\$	1,743,620,000	79%
Export	\$	34,594,000	2%	\$	76,470,000	3%	\$	77,780,000	3%	\$	94,891,000	5%	\$	84,652,000	4%	\$	29,151,000	1%
\$150K and Under	\$	57,131,000	3%	\$	46,121,000	2%	\$	43,981,000	2%	\$	33,143,000	2%	\$	28,581,000	2%	\$	27,860,000	1%
>\$150K - \$350K	\$	306,936,000	13%	\$	290,908,000	11%	\$	270,819,000	11%	\$	195,922,000	10%	\$	193,905,000	10%	\$	177,815,000	8%
>\$350K - \$2M	\$	1,449,466,000	64%	\$	1,567,235,000	61%	\$	1,482,638,000	61%	\$	1,132,078,000	60%	\$	1,162,420,000	62%	\$	1,193,927,000	54%
>\$2M	\$	461,163,000	20%	\$	681,539,000	26%	\$	645,443,000	26%	\$	532,198,000	28%	\$	496,457,000	26%	\$	799,504,000	36%

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	2011		2012		2013		2014		2015		2016	
All 504	3,848		3,817		3,644		2,689		2,657		2,670	
Ethnicity												
All Minority	772	20%	759	20%	765	21%	547	20%	557	21%	581	22%
AMERICAN INDIAN	11	0%	8	0%	7	0%	5	0%	10	0%	8	0%
ASIAN OR PACIFI	461	12%	441	12%	469	13%	294	11%	307	12%	324	12%
BLACK	84	2%	70	2%	62	2%	44	2%	40	2%	38	1%
HISPANIC	216	6%	240	6%	227	6%	204	8%	200	8%	211	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	201	5%	175	5%	227	6%	176	7%	195	7%	204	8%
WHITE	2,875	75%	2,883	76%	2,652	73%	1,966	73%	1,905	72%	1,885	71%
Gender												
Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4	0%	15	0%	15	0%	6	0%	5	0%	1	0%
Female Owned more than 50%	580	15%	527	14%	584	16%	421	16%	420	16%	465	17%
Male Owned	3,263	85%	3,275	86%	3,045	84%	2,262	84%	2,232	84%	2,204	83%
Veteran	174	5%	204	5%	203	6%	125	5%	107	4%	123	5%
Hub, LMI, or EZEC	1,373	36%	1,342	35%	1,332	37%	967	36%	863	32%	-	0%
EXISTING BUSINESS	3,409	89%	3,387	89%	3,233	89%	2,303	86%	2,254	85%	2,339	88%
NEW BUSINESS	439	11%	430	11%	411	11%	386	14%	403	15%	331	12%
Rural	987	26%	1,033	27%	894	25%	657	24%	649	24%	654	24%
Urban	2,861	74%	2,784	73%	2,750	75%	2,032	76%	2,008	76%	2,016	76%
Export	60	2%	100	3%	90	2%	98	4%	94	4%	33	1%
\$150K and Under	523	14%	422	11%	407	11%	297	11%	254	10%	260	10%
>\$150K - \$350K	1,259	33%	1,165	31%	1,114	31%	813	30%	782	29%	718	27%
>\$350K - \$2M	1,907	50%	2,008	53%	1,913	52%	1,411	52%	1,459	55%	1,446	54%
>\$2M	159	4%	222	6%	210	6%	168	6%	162	6%	246	9%

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